

CA4 ONHBL A35

87 M12

URBAN/MUNICIPAL

Mayor's Forum on
Trade with China and
Hong Kong.

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ROBERT M. MORROW
MAYOR



January 15, 1987

Dear Friend:

I have just recently returned from The People's Republic of China and Hong Kong as head of a civic delegation of political and business community representatives. During our exciting November trip, I made some excellent contacts and learned of many business possibilities which I believe are important for promoting business and trade in the Hamilton area. I would like to meet you personally and share my experience and information with you. I invite you or your designate to join me and the following participants for -

THE MAYOR'S FORUM ON TRADE WITH CHINA AND HONG KONG

FRIDAY, JANUARY 30, 1987

8:30 A.M. - 12:00 NOON

WEBSTER ROOM A & B, HAMILTON CONVENTION CENTRE

* *

M.P. Peter Peterson (Hamilton West)

Regional Chairman Bill Sears

Alderman Bill McCulloch

Alderman Paul Cowell

Mrs. Joyce Mongeon, President, Bradshaw-Stradwick Clothing & Vice-President, Hamilton & District Chamber of Commerce

Dr. Luke Chan, Director of China Management Education Program, McMaster University

Dean Alan Gregson, Mohawk College

Mr. Bob Halfnight, Director, China Section, Ontario Ministry of Industry Trade & Technology

Mr. Jerry McCullough, President, Futuretron Computer Company

Mr. Ian Marshall, Assistant Vice-President, Hongkong Bank of Canada

Mr. Bill Gardner, William Gardner & Associates

Mr. Clement Chan, Director & Vice-Principal, Columbia Secondary School of Canada

Mr. Lee Meister, Marketing Officer, Hong Kong Trade Development Council

I look forward to having you join us on January 30th. Please RSVP my office at 526-2790, or -2791.

Yours sincerely,

Robert Morrow

Robert M. Morrow
Mayor

RMM/DC/cd

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87 m12

ROBERT M. MORROW
MAYOR



P R O G R A M

THE MAYOR'S FORUM ON TRADE WITH CHINA AND HONG KONG

FRIDAY, JANUARY 30, 1987

8:30 A.M. - 12:00 NOON

WEBSTER ROOM A & B, HAMILTON CONVENTION CENTRE

* *

9:00 A.M. MAYOR ROBERT MORROW - WELCOME
"THE MAYOR'S DELEGATION TO CHINA AND HONG KONG"

REGIONAL CHAIRMAN BILL SEARS
"GREETINGS FROM HAMILTON-WENTWORTH REGION"

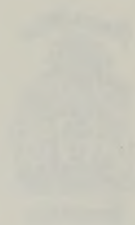
M. P. PETER PETERSON, HAMILTON WEST
"THE FEDERAL GOVERNMENT ROLE AND JOINT VENTURING"

ALDERMAN BILL McCULLOCH
"SOME NON-TRADE ASPECTS OF THE CHINA VISIT"

ALDERMAN PAUL COWELL
"THE MUNICIPALITY'S ROLE IN INTERNATIONAL TRADE MISSIONS"

MRS. JOYCE MONGEON, PRESIDENT, BRADSHAW-STRADWICK (1979) INC.
& VICE-PRESIDENT, HAMILTON & DISTRICT CHAMBER OF COMMERCE
"THE MAYOR'S DELEGATION - THE BUSINESSMAN'S VIEWPOINT"

DR. LUKE CHAN, DIRECTOR OF CHINA MANAGEMENT EDUCATION PROGRAM,
McMASTER UNIVERSITY
"THE McMASTER BUSINESS SCHOOL CHINA MANAGEMENT EDUCATION
PROCESS"



1906

THE NATIONAL BOARD OF FIRE UNDERWRITERS

OFFICE, NEW YORK, N. Y.

APRIL 19, 1906

TO THE BOARD OF DIRECTORS

FROM THE SECRETARY

RE: REPORT OF THE SECRETARY

FOR THE YEAR 1905

AND THE PROCEEDINGS OF THE BOARD

AT THE ANNUAL MEETING

HELD AT NEW YORK, N. Y.

ON APRIL 19, 1906

AND THE PROCEEDINGS OF THE BOARD

FOR THE YEAR 1905

AND THE PROCEEDINGS OF THE BOARD

FOR THE YEAR 1905

AND THE PROCEEDINGS OF THE BOARD

FOR THE YEAR 1905

AND THE PROCEEDINGS OF THE BOARD

FOR THE YEAR 1905

AND THE PROCEEDINGS OF THE BOARD

ALAN GREGSON, DEAN OF COMMUNITY SERVICES, MOHAWK COLLEGE
"ROLE OF THE COMMUNITY COLLEGE IN ATTRACTING BUSINESS AND
INDUSTRY TO THE HAMILTON AREA"

10:35 A.M. COFFEE BREAK

10:45 A.M. MR. BOB HALFNIGHT, DIRECTOR, CHINA SECTION, ONTARIO MINISTRY OF
TRADE AND TECHNOLOGY

"HOW THE ONTARIO GOVERNMENT CAN ASSIST YOU IN DEVELOPING TRADE
IN CHINA AND HONG KONG"

MR. JERRY McCULLOUGH, PRESIDENT, FUTURETRON COMPUTER COMPANY
"BUSINESS IN HONG KONG"

MR. IAN MARSHALL, ASSISTANT VICE-PRESIDENT, HONGKONG BANK OF
CANADA

"FINANCING SALES INTO CHINA THROUGH HONG KONG"

MR. BILL GARDNER, WILLIAM GARDNER & ASSOCIATES
"THE CITY OF MA'ANSHAN"

MR. CLEMENT CHAN, DIRECTOR & VICE-PRINCIPAL, COLUMBIA
SECONDARY SCHOOL OF CANADA

"ATTRACTING STUDENTS FROM THE FAR EAST TO CANADA AND THE
IMPACT ON THE HAMILTON ECONOMY"

MR. LEE MEISTER, MARKETING OFFICER, HONG KONG TRADE DEVELOPMENT
COUNCIL

"THE ROLE OF HONG KONG IN INTERNATIONAL TRADE"

QUESTIONS FOR SPEAKERS

12:00 NOON ADJOURNMENT - MAYOR BOB MORROW

THE UNITED STATES OF AMERICA
DO hereby certify that the within and foregoing is a true and correct copy of the original as the same appears in the records of the Department of the Interior.

DEPARTMENT OF THE INTERIOR
WASHINGTON, D. C.

IN WITNESS WHEREOF, the Secretary of the Interior has hereunto set his hand and the seal of the Department at Washington, D. C., this 1st day of January, 1901.

JOHN W. FOSTER, Secretary of the Interior.

By _____, Assistant Secretary of the Interior.

_____, Deputy Assistant Secretary of the Interior.

_____, Chief Clerk of the Department of the Interior.

_____, Clerk of the Department of the Interior.

_____, Deputy Clerk of the Department of the Interior.

_____, Assistant Clerk of the Department of the Interior.

_____, Deputy Assistant Clerk of the Department of the Interior.

_____, Chief of the Bureau of Land Management.

_____, Secretary of the Bureau of Land Management.

LIST OF JOINT VENTURES

Oct 10, 1986.

ORDER	NAME	TYPE	PRODUCTS	NATURE	YEAR	NATION
1	JIA TAI CERAMIC INDUSTRIAL CO., LTD	PRODUCTION	TILE	JOINT VENTURE	15	H.K
2	TIANCHI TELECOMMUNICATION CO., LTD.	PRODUCTION	PROGRAM CONTROL TELEPHONE AND PC BOARD	JOINT VENTURE	30	U.S.A.
3	THREE FRIENDS SHOES MANUFACTURING CO., LTD	PRODUCTION	RUBBER SHOES	JOINT VENTURE	10	U.S.A.
4	SINO-DANISH ENTERPRISES CO., LTD	PRODUCTION	SPORTY BICYCLE	JOINT VENTURE	20	DENMARK
5	TIANHAI ELECTRONIC COMPONENT MATERIAL LTD.	PRODUCTION	MULTILAYER PC BOARD	JOINT VENTURE	20	U.S.A.
6	TSIC NKK OFFSHORE ENGINEERING AND SERVICE CO., LTD	NONPRODUCTION		JOINT VENTURE	10	JAPAN
7	XIN YA TECH LTD.	PRODUCTION	OPTICAL EQUIPMENT	JOINT VENTURE	12	U.S.A.
8	TIANJIN CATEC STANDARD PARTS LTD.	PRODUCTION	VARIOUS STANDARD PARTS	JOINT VENTURE	15	H.K.
9	PODA MICRO LIGHT FACTORY	PRODUCTION	MICRO LIGHT	JOINT VENTURE	10	H.K.
10	TIANJIN UNION ADVERTISING INC.	NONPRODUCTION		JOINT VENTURE	10	JAPAN
11	NORTHERN TEXTURI-ZING CO., LTD	PRODUCTION	TEXTURING POLYESTER FIBER	JOINT VENTURE	15	PHILIPPINES
12	TIANJIN COMFORT INDUSTRIAL CO., LTD.	PRODUCTION	COMFORT HEATER	JOINT VENTURE	12	JAPAN
13	TIANJIN NEW WAY FOOD CO., LTD.	PRODUCTION	FOOD	JOINT VENTURE	20	U.S.A.
14	JIN YI LIGHTER LTD.	PRODUCTION	PLASTIC LIGHTER	JOINT VENTURE	15	H.K.
15	TIANJIN CATECP ELASTIC PRODUCT LTD.	PRODUCTION	PLASTIC PRODUCTS	JOINT VENTURE	15	H.K.

ORDER	NAME	TYPE	PRODUCTS	NATURE	YEAR	NATION
16	JINMEI ENVIRONMENTAL RESEARCH SERVICE CENTRE	NONPRODUCTION		COOPERATIVE	5	U.S.A.
17	TIANCHANG MARINE SERVICE ENGINEERING LTD.	NONPRODUCTION		JOINT VENTURE	15	H.K.
18	TIANJIN LEECO BIOTECHNOLOGICAL AND MEDICAL PRODUCTS INC.	PRODUCTION	DIAGNOSTIC REAGENT AND MEDICAL PRODUCTS	JOINT VENTURE	10	U.S.A.
19	TIANJIN KC CO., LTD.	PRODUCTION	ACCESSORIES OF COMPUTERS	JOINT VENTURE	20	JAPAN
20	TIANJIN JIN YI BUILDING MATERIAL LTD.	PRODUCTION	MABLE AND GRANITE	JOINT VENTURE	15	H.K.
21	NORTHERN PLASTIC CO., LTD.	PRODUCTION	PLASTIC PIPES AND TOYS	JOINT VENTURE	15	H.K.
22	NANGAO ELECTRONIC CO., LTD.	PRODUCTION	TRANSFORMER AND COIL OF FLASH LIGHT	JOINT VENTURE	10	H.K.
23	JINTE ARCHITECTURAL DECORATION AND DESIGN CO., LTD.	NONPRODUCTION		JOINT VENTURE	11	H.K.
24	TIANJIN LIMING COSMETICS CO., LTD.	PRODUCTION	COSMETICS	JOINT VENTURE	25	F.R.GERMANY
25	MILKWAY SOUND MANUFACTURING LTD.	PRODUCTION	RECORD TAPE CASSETTE	JOINT VENTURE	12	H.K.
26	TIANJIN HANACO MEDICAL CO., LTD	PRODUCTION	BLOOD INFUSION SET BLOOD TUBE LINE	JOINT VENTURE	20	JAPAN
27	TIANJIN LUNIVERSAL LEATHES PRODUCTS CO., LTD.	PRODUCTION	GLOVES LEATHES COAT	JOINT VENTURE	11	FRANCE
28	TIANJIN KIMTEN WELDING MATERIAES CI., LTD.	PRODUCTION	WEED STEEL WELDING ELECTRODES AND WELDING MATERIALS	JOINT VENTURE	15	SINGAPORE
29	TIANJIN JINGSHAN COSMETIC BRUSH LTD.	PRODUCTION	PAINTING BRUSH COSMETIC BRUSH	JOINT VENTURE	15	F.R.GERMANY AND FRANCE
30	TIANJIN ZIANHUA CONSTRUCTION LTD.	NONPRODUCTION	BUILDING CONSTRUCTION AND INSTALLMENT	JOINT VENTURE	10	H.K.

ORDER	NAME	TYPE	PRODUCTS	NATURE	YEAR	NATION
31	FUFA SHOES LTD.	PRODUCTION	LEATHER SHOES AND ITEMS	JOINT VENTURE	11	H.K.
32	WANDA FURNITURE DECORATION LTD.	PRODUCTION	FURNITURE	JOINT VENTURE	11	H.K.
33	LIDA LTD.	PRODUCTION	THERMOS	JOINT VENTURE	15	H.K.
34	MEIHE INDUSTRIAL DEVELOPMENT LTD.	PRODUCTION	VIDEO TAPE BOX	JOINT VENTURE	15	H.K.
35	TIANJIN HUAXIN CARPET LTD.	PRODUCTION	CARPET	JOINT VENTURE	11	H.K.
36	TIANJIN JINGCHENG OPTICAL AND ELECTRIC TECHNOLOGY LTD.	PRODUCTION	LASER REFLECTING LENS	COOPERATIVE	15	H.K.
37	TIANJIN XINGJE ROOM DECORATION LTD.	PRODUCTION	ITEMS FOR ROOM DECORATION	JOINT VENTURE	15	U.S.A.
38	TIANJIN HUABEI SUITCASE LTD.	PRODUCTION	ABS BAGGAGE AND SUITCASE	JOINT VENTURE	11	H.K.
39	TIANJIN BAILE LTD.	PRODUCTION	CERCUS PROCESSING	JOINT VENTURE	15	JAPAN
40	TIANJIN TIANMING MECHANICS LTD.	PRODUCTION	TURBINE TURBOSHAFT	JOINT VENTURE	11	H.K.
41	TIANJIN SHILAI DE LIGHTING DEVICE LTD.	PRODUCTION	LIGHTING DEVICES	JOINT VENTURE	15	BELGIUM

SOME PROJECTS FOR COOPERATING
WITH FOREIGN ENTERPRISES IN BEIJING

1. HIGH QUALITY FUR COAT

Name and content of the project: manufacturing of high quality fur coat mainly for export by using partial imported raw material

Domestic cooperator: Beijing Fur Co.

Form of cooperation: joint venture, compensation trade or processing with materials supplied by foreign cooperator

2. SMALL SIZE HOUSEHOLD ELECTRIC APPLIANCE

Name and content of the project: manufacturing of electric hair dryer, electric oven, electric cooker, electric razor, to be sold in international market

Domestic cooperator: Beijing Hardware & Electric Accessories Industry Co.

Form of cooperation: joint venture or compensation trade or processing with raw materials supplied by foreign cooperator

3. TELE COMMUNICATION TOOLS

Name and content of the project: manufacturing of high carbon steel pincers, mainly for export sales

Domestic partner: Beijing Tele Communication Instrument Co.

Form of cooperation: joint venture or compensation trade or processing with raw materials supplied by foreign cooperator

4. TOYS

Name and content of the project: manufacturing of electric toys, plush toys and intelligence toys for domestic and world markets

Domestic partner: Beijing Toys Industry Co.

Form of cooperation: joint venture or compensation trade or processing with raw materials supplied by foreign cooperator

VITAMINE C

Name and content of the project: import technology of
vitamine C production,
examination and inspection and packing with
annual production capacity of 1000 tons for
domestic and world markets

Domestic partner: Beijing Pharmaceutical plant

Form of cooperation: joint venture or compensation trade
or processing with raw materials
supplied by foreign cooperator

6. COMPUTER SOFT DISC DRIVER

Name and content of the project: manufacturing of computer
soft disc driver for
domestic and world markets

Domestic partner: Beijing Computer External Installation
Plant

Form of cooperation: joint venture or compensation trade
or processing with raw materials
supplied by foreign cooperator

7. POWER CAPACITANCE

Name and content of the project: manufacturing of power
capacitance applied for
power compensation of
electric wire netting
for home and abroad markets

Domestic partner: Beijing Power Capacitance Plant

Form of cooperation: joint venture or compensation trade
or processing with raw materials
supplied by foreign cooperator

8. NEEDLE BEARINGS

Name and content of the project: manufacturing 10 million
units of industrial needle
bearings annually for
domestic and world markets

Domestic partner: Beijing Needle Bearing Factory

Form of cooperation: joint venture or compensation trade
or processing with raw materials
supplied by foreign cooperator

9. CHEMICAL INDUSTRY

Name and content of the project: oil resin treatment, pro-
duction of adhesives and
chemical auxiliary

Domestic partner: Beijing No.4 Chemical Plant

Form of cooperation: joint venture or compensation trade
or processing with raw materials
supplied by foreign cooperator

10. RUBBER DRILLING TUBES

Name and content of the project: manufacturing of rubber
drilling tubes for domestic
and world markets

Domestic partner: Beijing No.2 Rubber Mill

Form of cooperation: joint venture or compensation trade
processing with raw materials
supplied by foreign cooperator

11. MINI ELECTRIC MOTOR

Name of content of the project: manufacturing of auto mini
electric motor, auto air
conditioner, to be sold
both in domestic and world
market

Domestic partner: Beijing Tong Xian Mini Electric Motor
Factory

Form of cooperation: joint venture or compensation trade
or processing with raw materials
supplied by foreign cooperator

12. RESISTANCE

Name and content of the project: manufacturing of mini
carbon film resistance,
thick film plate resis-
tance, to be sold both in
domestic and world market

Domestic partner: Beijing Radio Components Factory No.12

Form of cooperation: joint venture or compensation trade
or processing with raw materials
supplied by foreign cooperator

13. INSERTER AND MINI SWITCH

Name and content of the project: manufacturing of inserter,
connector and ultra small
button, wave switch, to be
sold both in domestic and
world market

Domestic partner: Beijing No.13 Radio Components Factory

Form of cooperation: joint venture, co-production, compen-
sation trade or processing with
materials supplied by the supplier

14. ACCORDION

Name and content of the project: manufacturing of 60B,
32B, 48B accordions
for export

Domestic partner: Beijing Hua Yin Musical Instrument
Factory

Form of cooperation: joint venture, compensation trade

15. BATTERY

Name and content of the project: producing of industrial
battery for both domestic
and world market

Domestic partner: Beijing Ping Gu Great Wall Battery
Factory

Form of cooperation: joint venture, compensation trade
or processing with supplied materials

16. CANDY

Name and content of the project: producing 1000 tons of
apricot candy annually
with 75% total production
output for export

17. GRANITE

Name and content of the project: processing granite mainly
for export

Domestic partner: Beijing MiYun County Da Cheng Zi Village

Form of cooperation: joint venture or compensation trade

Please make contact with Mr. Ji JiaHong, Beijing Foreign
Economic Liaison Office for Negotiation of technical cooper-
ation.

Tel. 58.1552 or 58.1753

Tlx. 210232 ITCCB CN

Cable: 2396 Beijing

Address: Building No.16, Chao Yang Men Nan Da Jie, Beijing
China

HONG KONG'S TRADE WITH CANADA

	RANKING		JANUARY		DECEMBER		JANUARY		AUGUST	
	85	J-A '84	1983	1984	1985	%	CHANGE		1985	1986
							84/83	85/84		
DOMESTIC EXPORTS	6	6	3,731	4,510	4,405	+ 21	- 2	+ 14	2,807	3,210
RE-EXPORTS	14	14	699	945	1,166	+ 35	+ 23	+ 35	723	977
IMPORTS	19	23	1,233	1,305	1,546	+ 6	+ 18	- 9	1,022	930
TOTAL TRADE	10	11	5,663	6,760	7,117	+ 19	+ 5	+ 12	4,552	5,117
TRADE BALANCE			+ 3,197	+ 4,150	+ 4,025				+ 2,508	+ 3,257

VALUE : HK\$'MN

SITC	MAJOR COMMODITIES OF TRADES	VALUE : HK\$'MN		JANUARY		AUGUST	
		1984	1985	1985	1985	1986	1986
		VALUE	%	VALUE	%	VALUE	%
84	DOMESTIC EXPORTS	1,759	34	1,795	41	1,100	39
894	ARTICLES OF APPAREL AND CLOTHING ACCESSORIES	484	11	446	10	342	12
65	BABY CARRIAGES, TOYS, GAMES AND SPORTING GOODS	208	5	321	7	185	7
885	TEXTILE YARN, FABRICS, MADE-UP ARTICLES, N.E.S. AND RELATED PRODUCTS	259	6	232	5	152	5
775	WATCHES AND CLOCKS	246	5	238	5	161	6
897	HOUSEHOLD TYPE, ELECTRICAL AND NON-ELECTRICAL EQUIPMENT, N.E.S.	51	1	141	3	81	3
	JEWELLERY, GOLDSMITHS' AND SILVERSMITHS' WARES, AND OTHER ARTICLES OF PRECIOUS OR SEMI-PRECIOUS MATERIALS, N.E.S.						
893	ARTICLES, N.E.S. OF PLASTIC MATERIALS	87	2	91	2	59	2
762	RADIO-BROADCAST RECEIVERS	220	5	140	3	96	3
764	TELECOMMUNICATIONS EQUIPMENT, N.E.S. AND PARTS	102	2	95	2	60	2
898	MUSICAL INSTRUMENTS (INCL. PHONOGRAPH RECORDS AND THE LIKE)	34	1	39	1	22	1
776	THERMIONIC, COLD CATHODE AND PHOTO-CATHODE VALVES AND TUBES; PHOTO CELLS; MOUNTED PIEZO-ELECTRIC CRYSTALS; DIODES, TRANSISTORS	127	3	101	2	64	2
899	OTHER MISCELLANEOUS MANUFACTURED ARTICLES, N.E.S.	86	2	71	2	46	2
697	HOUSEHOLD EQUIPMENT OF BASE METAL, N.E.S.	74	2	50	1	37	1
812	SANITARY, PLUMBING, HEATING AND LIGHTING FIXTURES AND FITTINGS	53	1	51	1	37	1
	RE-EXPORTS						
84	ARTICLES OF APPAREL AND CLOTHING ACCESSORIES	157	17	175	15	115	16
036	CRUSTACEANS AND MOLLUSCS, FRESH, CHILLED, FROZEN, SALTED, DRIED	114	12	132	11	84	12
894	BABY CARRIAGES, TOYS, GAMES AND SPORTING GOODS	76	8	137	12	96	13
65	TEXTILE YARN, FABRICS, MADE-UP ARTICLES, N.E.S. AND RELATED PRODUCTS	123	13	127	11	72	10
831	TRAVEL GOODS, SHOPPING BAGS, HANDBAGS, ETC.	52	6	88	8	49	7
899	OTHER MISCELLANEOUS MANUFACTURED ARTICLES, N.E.S.	51	5	49	4	29	4
05	VEGETABLES AND FRUIT	50	5	62	5	33	5
851	FOOTWEAR	31	3	17	1	14	2
292	CRUDE VEGETABLE MATERIALS, N.E.S.	31	3	33	3	21	3
	IMPORTS						
68	NON-FERROUS METALS	233	18	284	18	187	18
(684)	ALUMINIUM	(97)	7	(182)	12	(121)	12
(683)	NICKEL	(73)	6	(64)	4	(34)	3
(686)	ZINC	(61)	5	(38)	2	(32)	3
641	PAPER AND PAPERBOARD	97	7	71	5	42	4
423	FIXED VEGETABLE OILS, 'SOFT', CRUDE, REFINED OR PURIFIED	87	7	101	7	74	7
764	TELECOMMUNICATIONS EQUIPMENT, N.E.S. AND PARTS	56	4	94	6	54	5
776	THERMIONIC, COLD CATHODE AND PHOTO-CATHODE VALVES AND TUBES; PHOTO CELLS; MOUNTED PIEZO-ELECTRIC CRYSTALS; DIODES, TRANSISTORS	101	8	83	5	59	6
58	ARTIFICIAL RESINS AND PLASTIC MATERIALS	61	5	61	4	45	4
541	MEDICINAL AND PHARMACEUTICAL PRODUCTS	30	2	34	2	20	2
212	FURSKINS, RAW	7	1	12	1	11	1
222	OIL SEEDS FOR 'SOFT' FIXED VEGETABLE OILS	34	3	33	2	20	2
322	COAL, LIGNITE AND PEAT	46	4	177	11	76	7
292	CRUDE VEGETABLE MATERIALS, N.E.S.	29	2	40	3	23	2

* INSIGNIFICANT = INFINITY ** OVER 1000% INCREASE - NIL

N.E.S. NOT ELSEWHERE SPECIFIED
HONG KONG TRADE DEVELOPMENT COUNCIL

SOURCE : HK TRADE STATISTICS, C & S DEPT.

	R A N K		J A N U A R Y		D E C E M B E R		J A N U A R Y		A U G U S T	
	'85	J-A '84	1983	1984	1985	Z	C H A N G E		1985	1984
							84/83	85/84		
EXPORTS	1	1	43,802	61,374	57,687	+ 40	- 6	+ 8	36,915	39,999
IMPORTS	2	2	8,028	12,109	14,705	+ 51	+ 21	+ 44	9,349	13,416
	3	3	19,179	24,377	21,896	+ 27	- 10	- 2	14,909	14,609
TRADE	2	2	71,009	97,860	94,288	+ 38	- 4	+ 11	61,173	68,024
E R A L A N C E			+ 32,651	+ 49,106	+ 50,496				+ 31,355	+ 38,806

VALUE : HK\$'MN

MERCHANDISE OF TRADES

VALUE : HK\$'MN

DOMESTIC EXPORTS

ARTICLES OF APPAREL AND CLOTHING ACCESSORIES
 BARY CARRIAGES, TOYS, GAMES AND SPORTING GOODS
 WATCHES AND CLOCKS
 PARTS FOR OFFICE/AUTO DATA PROCESSING MACHINES
 HOUSEHOLD TYPE ELECTRICAL AND NON-ELECTRICAL EQUIPMENT, N.E.S.
 TELECOMMUNICATIONS EQUIPMENT, N.E.S. AND PARTS
 JEWELLERY, GOLD SMITHS' AND SILVER SMITHS' WARES, AND OTHER ARTICLES
 OF PRECIOUS OR SEMI-PRECIOUS MATERIALS, N.E.S.
 RADIO-BROADCAST RECEIVERS
 ARTICLES, N.E.S. OF PLASTIC MATERIALS
 TEXTILE YARN, FABRICS, MADE-UP ARTICLES, N.E.S. AND RELATED PRODUCTS
 MUSICAL INSTRUMENTS (INCL. PHONOGRAPH RECORDS AND THE LIKE)
 ELECTRIC POWER MACHINERY AND PARTS THEREOF, N.E.S.
 OTHER MISCELLANEOUS MANUFACTURED ARTICLES, N.E.S.
 FOOTWEAR

RE-EXPORTS

ARTICLES OF APPAREL AND CLOTHING ACCESSORIES
 BARY CARRIAGES, TOYS, GAMES AND SPORTING GOODS
 TRAVEL GOODS, SHOPPING BAGS, HANDBAGS, ETC.
 OTHER MISCELLANEOUS MANUFACTURED ARTICLES, N.E.S.
 THERMIONIC, COLD CATHODE AND PHOTO-CATHODE VALVES AND TUBES
 PHOTO CELLS; MOUNTED PIEZO-ELECTRIC CRYSTAL DIODES, TRANSISTORS
 PEARLS, PRECIOUS AND SEMI-PRECIOUS STONES, UNWORKED OR WORKED
 TEXTILE YARN, FABRICS, MADE-UP ARTICLES, N.E.S. AND RELATED PRODUCTS
 FOOTWEAR

IMPORTS

MACHINERY AND TRANSPORT EQUIPMENT
 ELECTRICAL MACHINERY, APPARATUS AND APPLIANCES, N.E.S., AND PARTS
 OFFICE MACHINES AND AUTOMATIC DATA PROCESSING EQUIPMENT
 OTHER TRANSPORT EQUIPMENT
 TELECOMMUNICATIONS AND SOUND RECORDING AND REPRODUCING APPARATUS
 GENERAL INDUSTRIAL MACHINERY AND EQUIPMENT, N.E.S. AND PARTS
 TORACCO, MANUFACTURED
 FRUIT AND NUTS (NOT INCLUDING OIL NUTS), FRESH OR DRIED
 ARTIFICIAL RESINS AND PLASTIC MATERIALS
 PEARLS, PRECIOUS AND SEMI-PRECIOUS STONES, UNWORKED OR WORKED
 PAPER AND PAPERBOARD
 OTHER INORGANIC CHEMICALS
 MEAT AND EDIBLE MEAT OFFALS, FRESH, CHILLED OR FROZEN
 EDIBLE PRODUCTS AND PREPARATIONS, N.E.S.

	1984	Z	1985		JANUARY		AUGUST	
			VALUE	Z	1985	Z	1984	Z
23,632	39		24,790	43	15,438	42	16,672	42
6,743	11		5,681	10	4,002	11	3,945	10
3,469	6		3,736	6	2,261	6	2,410	6
4,067	7		2,955	5	1,903	5	1,981	5
3,541	6		2,854	5	2,042	6	1,906	5
2,038	3		1,507	3	888	2	1,243	3
1,246	2		1,483	3	846	2	987	2
2,534	4		1,635	3	1,181	3	933	2
923	2		1,000	2	617	2	856	2
1,269	2		1,110	2	723	2	827	2
397	1		537	1	309	1	677	2
1,338	2		945	2	596	2	633	2
1,001	2		771	1	521	1	490	1
547	1		640	1	398	1	477	1
3,068	25		3,894	26	2,355	25	4,845	36
1,153	10		1,999	14	1,289	14	1,932	14
778	6		1,216	8	790	8	951	7
1,051	9		1,157	8	763	8	895	7
922	8		724	5	550	6	458	3
584	5		681	5	480	5	428	3
470	4		455	3	279	3	330	2
270	2		295	2	192	2	294	2
10,574	43		8,542	39	6,098	41	5,569	38
4,360	18		2,909	13	2,056	14	1,932	13
3,044	12		2,620	12	1,850	12	1,471	10
859	4		841	4	727	5	779	5
583	2		694	3	421	3	471	3
497	2		521	2	357	2	346	2
1,145	5		1,351	6	781	5	837	6
1,007	4		1,098	5	714	5	737	5
855	4		795	4	536	4	685	5
584	2		593	3	364	2	593	4
391	2		381	2	248	2	333	2
152	1		506	2	386	3	313	2
350	1		392	2	259	2	257	2
219	1		252	1	155	1	238	2

N.E.S. NOT ELSEWHERE SPECIFIED

HONG KONG TRADE DEVELOPMENT COUNCIL

- NIL

** OVER 1000% INCREASE

* INFINITY

SIGNIFICANT

HK TRADE STATISTICS, C & S DEPT.

HONG KONG'S TRADE WITH WORLD

VALUE I HK\$'MM

RANKING		JANUARY				REFERENCE			JANUARY - AUGUST		
		1983		1984		1985		1985			
		J-A '83									
		'85					83/82	85/84	86/85		
DOMESTIC EXPORTS	-	-	104,405	137,936	129,882		+ 32	- 6	+ 12	83,946	94,442
E-EXPORTS	-	-	56,294	83,504	103,270		+ 48	+ 26	+ 5	70,362	74,227
IMPORTS	-	-	175,442	223,370	231,420		+ 27	+ 4	+ 13	150,748	170,988
NET TRADE	-	-	334,131	444,810	461,572		+ 32	+ 5	+ 11	303,074	339,657
TRADE BALANCE	-	-	14,243	-	3,732					+ 33,580	- 2,319

MAJOR COMMODITIES OF TRADE		VALUE I HK\$'M		1984		1985		1986		AUGUST	
ITC		VALUE	X	VALUE	X	VALUE	X	VALUE	X	CHANGE	X
DOMESTIC EXPORTS											
84	ARTICLES OF APPAREL AND CLOTHING ACCESSORIES	46,714	34	44,912	35	28,220	34	32,229	34	+ 14	
894	BABy CARRIAGES, TOYS, GAMES AND SPORTING GOODS	11,368	8	9,877	8	4,911	8	7,199	8	+ 26	
883	WATCHES AND CLOCKS	8,775	6	9,088	7	5,512	7	4,935	7	+ 31	
45	TEXTILE YARN, FABRICS, MADE-UP ARTICLES, M.E.S. AND RELATED PRODUCTS	8,431	6	7,823	6	4,848	4	4,398	7	+ 10	
744	TELECOMMUNICATIONS EQUIPMENT, M.E.S. AND PARTS	5,003	4	4,641	4	3,133	4	3,436	4	- 17	
759	PARTS FOR OFFICE/AUTO DATA PROCESSING MACHINES	6,494	5	5,383	4	3,768	4	3,111	3	- 6	
775	HOUSEHOLD TYPE-ELECTRICAL AND NON-ELECTRICAL EQUIPMENT, M.E.S.	4,218	4	4,851	4	2,230	3	2,282	2	+ 2	
742	RADIO-BROADCAST RECEIVERS	4,750	3	3,324	3	2,603	2	2,197	2	+ 35	
873	ARTICLES, M.E.S. OF PLASTIC MATERIALS	2,518	2	2,603	2	1,633	2	2,196	2	+ 27	
897	JEWELLERY, GOLDSMITHS' AND SILVERSMITHS' WARES, AND OTHER ARTICLES OF PRECIOUS OR SEMI-PRECIOUS MATERIALS, M.E.S.	2,475	2	2,878	2	1,733	2	1,591	2	- 1	
899	OTHER MISCELLANEOUS MANUFACTURED ARTICLES M.E.S.	2,657	2	2,255	2	1,517	2	1,181	1		
774	THERMIONIC, COLD CATHODE AND PHOTO-CATHODE VALVES AND TUBES	2,027	1	1,700	1						
	PHOTO CELLSMOUNTED PIEZO-ELECTRIC CRYSTALSDIODES, TRANSISTORS										
RE-EXPORTS											
45	TEXTILE YARN, FABRICS, MADE-UP ARTICLES, M.E.S. AND RELATED PRODUCTS	12,708	15	15,999	15	10,172	14	12,108	14	+ 19	
84	ARTICLES OF APPAREL AND CLOTHING ACCESSORIES	4,184	7	7,452	7	4,754	7	8,114	11	+ 71	
774	THERMIONIC, COLD CATHODE AND PHOTO-CATHODE VALVES AND TUBES	5,844	7	5,376	5	3,801	5	3,662	5	- 4	
74	PHOTO CELLSMOUNTED PIEZO-ELECTRIC CRYSTALSDIODES, TRANSISTORS	4,590	5	4,799	7	5,233	7	3,616	5	- 31	
894	TELECOMMUNICATIONS AND SOUND RECORDING AND REPRODUCING APPARATUS	1,487	2	2,838	3	1,824	3	2,740	4	+ 50	
883	BABy CARRIAGES, TOYS, GAMES AND SPORTING GOODS	2,927	4	3,423	3	2,191	3	2,346	3	+ 13	
885	NON-METALLIC MINERAL MANUFACTURES, M.E.S.	3,181	4	2,924	3	1,936	3	2,197	3	- 11	
772	WATCHES AND CLOCKS	2,201	3	3,730	4	2,434	3	2,172	3	+ 38	
831	MACHINERY SPECIALIZED FOR PARTICULAR INDUSTRIES	1,497	2	2,160	2	1,376	2	1,876	3	+ 34	
899	TRAVEL GOODS, SHOPPING BAGS, HANDBAGS, ETC.	1,958	2	2,135	2			1,849	3		
	OTHER MISCELLANEOUS MANUFACTURED ARTICLES M.E.S.										
IMPORTS											
77	MACHINERY AND TRANSPORT EQUIPMENT	57,914	24	59,427	24	41,486	28	40,271	24	- 3	
77	ELECTRICAL MACHINERY, APPARATUS AND APPLIANCES, M.E.S., AND PARTS	(22,590)	10	(19,094)	8	(13,238)	9	(14,548)	9	+ 10	
74	TELECOMMUNICATIONS AND SOUND RECORDING AND REPRODUCING APPARATUS	(10,582)	5	(12,130)	5	(8,571)	4	(7,972)	5	- 7	
75	OFFICE MACHINES AND AUTOMATIC DATA PROCESSING EQUIPMENT	(7,431)	3	(7,325)	3	(5,517)	4	(3,841)	2	- 30	
72	MACHINERY SPECIALIZED FOR PARTICULAR INDUSTRIES	(3,485)	2	(5,222)	2	(3,388)	2	(3,694)	2	+ 9	
74	GENERAL INDUSTRIAL MACHINERY AND EQUIPMENT, M.E.S. AND PARTS	(4,285)	2	(4,805)	2	(3,198)	2	(3,674)	2	+ 15	
45	TEXTILE YARN, FABRICS, MADE-UP ARTICLES, M.E.S. AND RELATED PRODUCTS	32,802	15	33,441	15	20,912	14	26,610	14	+ 27	
84	FOOD AND LIVE ANIMALS CHIEFLY FOR FOOD	20,134	9	19,945	9	12,520	8	14,240	8	+ 14	
883	ARTICLES OF APPAREL AND CLOTHING ACCESSORIES	11,509	5	13,071	4	7,701	5	11,855	7	+ 54	
883	PETROLEUM PRODUCTS, REFINED	8,197	4	8,990	4	5,399	4	7,737	5	+ 43	
334	IRON AND STEEL	10,195	5	8,538	4	5,932	4	4,516	3	- 24	
467	PEARLS, PRECIOUS AND SEMI-PRECIOUS STONES, UNWORKED OR WORKED	5,604	3	4,072	3	4,025	3	4,434	3	+ 10	
58	ARTIFICIAL RESINS AND PLASTIC MATERIALS	4,761	2	4,851	2	2,975	2	4,414	3	+ 48	
		5,082	2	4,859	2	3,215	2	3,917	2	+ 22	

INSIGNIFICANT - INFINITY .. OVER 1000% INCREASE - NIL M.E.S. NOT ELSEWHERE SPECIFIED HONG KONG TRADE DEVELOPMENT COUNCIL

RANKING	JANUARY - 1985				JANUARY - AUGUST			
	JANUARY		1984		JANUARY		1985	
	'85	J-A '84	'85	'84	'85	J-A '84	'85	'84
DOMESTIC EXPORTS	2	2	6,223	11,283	15,189	81/83	83/84	84/85
RE-EXPORTS	1	1	12,183	28,064	46,023	+ 81	+ 35	+ 1
IMPORTS	1	1	42,821	55,753	58,943	+ 130	+ 64	- 24
TOTAL TRADE	1	1	61,227	95,100	120,175	+ 30	+ 38	+ 38
TRADE BALANCE	-	-	24,415	- 16,406	+ 2,249	+ 55	+ 26	+ 7

SITC		MAJOR COMMODITIES OF TRADES	VALUE : HK\$'MM											
			1984				1985				JANUARY - 1986			
			VALUE	X	VALUE	X	VALUE	X	VALUE	X	VALUE	X	CHANGE	
DOMESTIC EXPORTS														
65	TEXTILE YARN, FABRICS, MADE-UP ARTICLES, N.E.S. AND RELATED PRODUCTS	2,028	18	2,123	14	1,261	12	2,003	19				+ 59	
764	TELECOMMUNICATIONS EQUIPMENT, N.E.S. AND PARTS	1,813	16	1,995	13	1,481	14	1,331	13				- 10	
885	WATCHES AND CLOCKS	387	3	824	5	469	5	607	6				+ 29	
894	BABY CARRIAGES, TOYS, GAMES AND SPORTING GOODS	475	4	642	4	434	4	594	6				+ 37	
122	TOBACCO, MANUFACTURED	386	3	759	5	459	4	435	4				- 5	
84	ARTICLES OF APPAREL AND CLOTHING ACCESSORIES	512	5	489	3	294	3	427	4				+ 45	
893	ARTICLES, N.E.S. OF PLASTIC MATERIALS	391	3	471	3	303	3	390	4				+ 29	
899	OTHER MISCELLANEOUS MANUFACTURED ARTICLES N.E.S.	345	3	360	2	231	2	320	3				+ 39	
351	ELECTRIC CURRENT	312	3	443	3	275	3	277	3				+ 1	
728	OTHER MACHINERY/EQUIPMENT SPECIALIZED FOR PARTICULAR INDUSTRIES	126	1	380	3	231	2	264	3				+ 14	
58	ARTIFICIAL RESINS AND PLASTIC MATERIALS	241	2	320	2	213	2	237	2				+ 11	
442	PAPER AND PAPERBOARD, CUT TO SIZE OR SHAPE, AND ARTICLES OF PAPER	147	1	214	1	136	1	233	2				+ 71	
892	PRINTED MATTER	171	2	287	2	161	2	208	2				+ 29	
759	PARTS FOR OFFICE/AUTO DATA PROCESSING MACHINES	487	4	892	6	926	8	99	1				- 88	
RE-EXPORTS														
65	TEXTILE YARN, FABRICS, MADE-UP ARTICLES, N.E.S. AND RELATED PRODUCTS	6,519	23	9,626	21	6,202	19	6,760	28				+ 9	
72	MACHINERY SPECIALIZED FOR PARTICULAR INDUSTRIES	1,343	5	2,909	6	1,866	6	1,646	7				- 12	
764	TELECOMMUNICATIONS EQUIPMENT, N.E.S. AND PARTS	1,492	5	2,451	6	1,941	6	1,260	5				- 35	
75	OFFICE MACHINES AND AUTOMATIC DATA PROCESSING EQUIPMENT	2,099	7	2,671	6	2,301	7	701	3				- 70	
58	ARTIFICIAL RESINS AND PLASTIC MATERIALS	479	2	819	2	524	2	595	2				+ 14	
673	IRON AND STEEL BARS, RODS, ANGLES, SHAPES AND SECTIONS	857	3	1,483	3	972	3	554	2				- 43	
122	TOBACCO, MANUFACTURED	353	1	740	2	466	1	474	2				+ 2	
774	THERMIONIC, COLD CATHODE AND PHOTO-CATHODE VALVES AND TUBES	806	3	1,712	4	1,321	4	470	2				- 64	
334	PHOTO CELLS/MOUNTED PIEZO-ELECTRIC CRYSTALS/DIODES, TRANSISTORS	243	1	218	1	137	1	430	2				+ 214	
IMPORTS														
65	TEXTILE YARN, FABRICS, MADE-UP ARTICLES, N.E.S. AND RELATED PRODUCTS	13,116	24	12,853	22	7,432	21	10,978	22				+ 48	
84	ARTICLES OF APPAREL AND CLOTHING ACCESSORIES	9,289	17	10,548	18	6,181	17	9,967	20				+ 61	
0	FOOD AND LIVE ANIMALS CHIEFLY FOR FOOD	9,391	17	8,711	15	5,379	15	6,193	13				+ 15	
(05)	VEGETABLES AND FRUIT	(1,897)	3	(1,918)	3	(1,112)	3	(1,549)	3				+ 39	
(00)	LIVE ANIMALS CHIEFLY FOR FOOD	(2,395)	4	(2,232)	4	(1,465)	4	(1,416)	3				- 3	
(03)	FISH, CRUSTACEANS AND MOLLUSCS, AND PREPARATIONS THEREOF	(1,032)	2	(1,151)	2	(740)	2	(1,054)	2				+ 42	
(01)	MEAT AND MEAT PREPARATIONS	(1,543)	3	(1,196)	2	(653)	2	(769)	2				+ 16	
894	BABY CARRIAGES, TOYS, GAMES AND SPORTING GOODS	1,109	2	1,937	3	1,174	3	1,884	4				+ 40	
831	TRAVEL GOODS, SHOPPING BAGS, HANDBAGS, ETC.	1,216	2	1,716	3	1,088	3	1,566	3				+ 44	
885	WATCHES AND CLOCKS	862	2	1,240	2	638	2	1,239	3				+ 94	
897	OTHER MISCELLANEOUS MANUFACTURED ARTICLES N.E.S.	1,417	3	1,359	2	870	2	1,140	2				+ 31	
762	RADIO-BROADCAST RECEIVERS	861	2	954	2	572	2	1,081	2				+ 89	
334	PETROLEUM PRODUCTS, REFINED	2,287	4	1,824	3	1,257	4	937	2				- 25	
292	CRUDE VEGETABLE MATERIALS, N.E.S.	1,046	2	823	1	498	1	676	1				+ 36	

* INSIGNIFICANT - INFINITY ** OVER 1000% INCREASE - NIL N.E.S. NOT ELSEWHERE SPECIFIED HONG KONG TRADE DEVELOPMENT COUNCIL

March 24, 1986

CANADA'S TOP 25 EXPORTS TO HONG KONG - 1985

COMMODITY & RANK	VALUE (\$CDN THOUSANDS)	
	1984	1985
COAL	6,460.3	20,939.1
RAPESEED OIL	14,876.9	16,882.4
GOLD	12,671.0	13,481.4
CRUDE HERBS ETC FOR MEDICINE	5,537.3	12,149.8
TELEPHONE APPARATUS EQUIP & PTS	9,084.9	10,517.9
SEMI-CONDUCTORS & PARTS	11,265.6	10,242.8
HYDROCARBONS & THEIR DERIV NES	184.4	8,346.4
POLYSTYRENE RESINS	8,355.6	7,078.0
NEWSPRINT	11,938.4	6,958.5
UREA	000.0	6,947.7
ZINC BLOCKS PIGS & SLABS	9,319.2	6,781.6
TOBACCO, BRIGHT FLUE CURED, STEM'D	4,331.1	6,633.2
CARD PUNCH SORT TAB COMPUTERS PTS	4,341.5	4,992.6
SOYA BEANS	4,912.6	4,858.2
MAN-MADE FIBRES, NES	1,671.8	3,884.2
WOOD PULP, BL. KRAFT PAPER OR SOFT	8,279.0	3,553.9
POLYETHYLENE RESINS	1,692.7	3,353.5
COMMERCIAL TELECOMMU. EQPT. NES	699.7	3,348.1
RED SPRING WHEAT NES EXC SEED	2,670.6	3,311.6
FURS, DRESSED, MINK	1,597.9	2,284.4
CARPETS IN ROLL	1,306.1	2,253.1
ANTIBIOTICS, NES IN DOSAGE	1,684.4	2,204.9
FUR SKINS, MINK, RANCH	1,083.3	2,117.3
CORN CANNED	1,539.9	2,116.7
AIRCRAFT ENGINES & PARTS	1,038.0	1,787.1
TOTAL	214,751.4	322,762.1

Source of Information : Statistics Canada

HONG KONG'S TRADE WITH CANADA

RANKING	JANUARY - 1985				DECEMBER - 1985				JANUARY - AUGUST 1986			
	JANUARY		1984		1985		1985		JANUARY - AUGUST		1986	
	'85	'86	'85	'86	'85	'86	'85	'86	'85	'86	'85	'86
DOMESTIC EXPORTS	6	6	3,731	4,510	4,405				2,807	3,210		
RE-EXPORTS	14	14	699	945	1,166				723	977		
IMPORTS	19	23	1,233	1,305	1,546				1,022	930		
TOTAL TRADE	10	11	5,663	6,760	7,117				4,552	5,117		
TRADE BALANCE			+	3,197	+	4,025			+	2,508	+	3,257

MAJOR COMMODITIES OF TRADES SITC		VALUE : HK\$ 'HN	JANUARY - 1984				JANUARY - 1985				JANUARY - 1986				Z CHANGE
			1984		1985		1985		1986		1986				
			VALUE	%	VALUE	%	VALUE	%	VALUE	%	VALUE	%			
DOMESTIC EXPORTS															
84	ARTICLES OF APPAREL AND CLOTHING ACCESSORIES	1,759	34	1,795	41	1,100	39	1,368	43	1,368	43	1,368	43	+ 24	
894	BABY CARRIAGES, TOYS, GAMES AND SPORTING GOODS	484	11	446	10	342	12	328	10	328	10	328	10	- 4	
65	TEXTILE YARN, FABRICS, MADE-UP ARTICLES, N.E.S. AND RELATED PRODUCTS	208	5	321	7	185	7	194	6	194	6	194	6	+ 5	
885	WATCHES AND CLOCKS	259	6	232	5	152	5	183	6	183	6	183	6	+ 20	
775	HOUSEHOLD TYPE, ELECTRICAL AND NON-ELECTRICAL EQUIPMENT, N.E.S.	246	5	238	5	161	6	161	5	161	5	161	5	+ 33	
897	JEWELLERY, GOLDSMITHS' AND SILVERSMITHS' WARES, AND OTHER ARTICLES OF PRECIOUS OR SEMI-PRECIOUS MATERIALS, N.E.S.	51	1	141	3	81	3	108	3	108	3	108	3	+ 29	
893	ARTICLES, N.E.S. OF PLASTIC MATERIALS	87	2	91	2	59	2	76	2	76	2	76	2	- 32	
762	RADIO-BROADCAST RECEIVERS	220	5	140	3	96	3	65	2	65	2	65	2	+ 2	
764	TELECOMMUNICATIONS EQUIPMENT, N.E.S. AND PARTS	102	2	95	2	60	2	61	2	61	2	61	2	+ 145	
898	MUSICAL INSTRUMENTS (INCL. PHONOGRAPH RECORDS AND THE LIKE)	34	1	39	1	22	1	39	2	54	2	54	2	- 41	
776	THERMIONIC, COLD CATHODE AND PHOTO-CATHODE VALVES AND TUBES	127	3	101	2	64	2	38	1	38	1	38	1	- 20	
899	PHOTO CELLS; MOUNTED PIEZO-ELECTRIC CRYSTALS; DIODES, TRANSISTORS	86	2	71	2	46	2	37	1	37	1	37	1	- 1	
697	OTHER MISCELLANEOUS MANUFACTURED ARTICLES, N.E.S.	74	2	50	1	37	1	36	1	36	1	36	1	- 16	
812	HOUSEHOLD EQUIPMENT OF BASE METAL, N.E.S.	53	1	51	1	37	1	31	1	31	1	31	1	+ 43	
RE-EXPORTS															
84	ARTICLES OF APPAREL AND CLOTHING ACCESSORIES	157	17	175	15	115	16	164	17	164	17	164	17	+ 94	
036	CRUSTACEANS AND MOLLUSCS, FRESH, CHILLED, FROZEN, SALTED, DRIED	114	12	132	11	84	12	163	17	163	17	163	17	+ 32	
894	BABY CARRIAGES, TOYS, GAMES AND SPORTING GOODS	76	8	137	12	96	13	108	11	108	11	108	11	+ 55	
65	TEXTILE YARN, FABRICS, MADE-UP ARTICLES, N.E.S. AND RELATED PRODUCTS	123	13	127	11	72	10	95	10	95	10	95	10	+ 59	
831	TRAVEL GOODS, SHOPPING BAGS, HANDBAGS, ETC.	52	6	88	8	49	7	76	8	76	8	76	8	+ 12	
899	OTHER MISCELLANEOUS MANUFACTURED ARTICLES, N.E.S.	51	5	49	4	29	4	46	5	46	5	46	5	+ 57	
05	VEGETABLES AND FRUIT	50	5	62	5	33	5	37	4	37	4	37	4	*	
851	FOOTWEAR	31	3	17	1	14	2	22	2	22	2	22	2		
292	CRUDE VEGETABLE MATERIALS, N.E.S.	31	3	33	3	21	3	21	2	21	2	21	2		
IMPORTS															
68	NON-FERROUS METALS	233	18	284	18	187	18	229	25	229	25	229	25	+ 22	
(684)	ALUMINIUM	(97)	7	(182)	12	(121)	12	(123)	13	(123)	13	(123)	13	+ 147	
(683)	NICKEL	(73)	6	(64)	4	(34)	3	(84)	9	(84)	9	(84)	9	- 28	
(686)	ZINC	(61)	5	(38)	2	(32)	3	(23)	2	(23)	2	(23)	2	+ 98	
641	PAPER AND PAPERBOARD	97	7	71	5	42	4	83	9	83	9	83	9	+ 19	
423	FIXED VEGETABLE OILS, 'SOFT', CRUDE, REFINED OR PURIFIED	87	7	101	7	74	7	80	9	80	9	80	9	- 27	
764	TELECOMMUNICATIONS EQUIPMENT, N.E.S. AND PARTS	56	4	94	6	54	5	44	5	44	5	44	5	- 13	
776	THERMIONIC, COLD CATHODE AND PHOTO-CATHODE VALVES AND TUBES	101	8	83	5	59	6	43	5	43	5	43	5	+ 50	
58	PHOTO CELLS; MOUNTED PIEZO-ELECTRIC CRYSTALS; DIODES, TRANSISTORS	61	5	61	4	45	4	39	4	39	4	39	4	+ 155	
541	ARTIFICIAL RESINS AND PLASTIC MATERIALS	30	2	34	2	20	2	30	3	30	3	30	3	+ 20	
212	MEDICINAL AND PHARMACEUTICAL PRODUCTS	7	1	12	1	11	1	28	3	28	3	28	3	- 75	
222	FURSKINS, RAW	34	3	33	2	20	2	24	3	24	3	24	3	- 22	
322	OIL SEEDS FOR 'SOFT' FIXED VEGETABLE OILS	46	4	177	11	76	7	19	2	19	2	19	2		
292	COAL, LIGNITE AND PEAT	29	2	40	3	23	2	18	2	18	2	18	2		
	CRUDE VEGETABLE MATERIALS, N.E.S.														

* INSIGNIFICANT = INFINITY ** OVER 100% INCREASE - NIL N.E.S. NOT ELSEWHERE SPECIFIED HONG KONG TRADE DEVELOPMENT COUNCIL

March 25, 1986

CANADA'S TOP 25 IMPORTS FROM HONG KONG - 1985

COMMODITY & RANK	VALUES (\$CDN THOUSANDS)	
	1984	1985
SWEATERS CARDG WOMEN/GIRL WOOL	45,603.1	32,707.4
WRIST WATCHES	34,610.0	31,814.7
TOYS AND PARTS NES	31,068.8	31,180.9
BLOUSES EXCEPT KNITTED NES	31,501.7	28,203.0
PANTS SLACKS WOMEN GIRLS COTTON	19,650.6	22,210.7
SWEATERS CARDIGANS KNITTED NES	19,263.2	20,521.4
SHRIMPS PRAWNS, FRESH/FROZEN	20,459.6	20,193.4
BLOUSES, COTTON, EXCEPT KNITTED	14,704.6	20,146.9
PANTS MENS BOYS COTTON	16,086.6	18,050.8
ELEC HAIR STYLING EQUIPMENT	19,878.1	17,335.3
GLOVES WORK & SPECIAL PURPOSE	16,328.7	14,971.0
COMBINATION RADIO-PHONO SETS	17,783.9	14,915.4
TELEPHONE APPARATUS EQUIP & PARTS	11,656.9	13,983.1
RADIO RECEIVING SETS, NES , EXC PARTS	25,586.6	13,716.6
DOLLS	22,092.7	13,483.0
OUTERWEAR KNIT NES	12,447.2	11,663.1
SHIRTS' POLY-COTTON, EXC KNIT	11,156.3	11,586.8
COSTUME JEWELLERY NES	4,749.3	11,162.8
JEWELLERY/FINDINGS, PRECIOUS METALS	3,567.4	10,829.9
SUITS, FINE SLACK & SPORT, EXC KNIT	10,653.2	10,328.2
BROAD WOVEN FABRICS COT COLORED NES	6,396.8	9,664.6
ELECTRIC TOYS & PARTS	7,649.8	9,662.3
PACKING, NON RE-USABLE	3,795.4	8,948.3
ARTIFICIAL & ORNAMENTAL FLOWERS ETC	10,854.4	7,983.0
SWEATERS CARDG MEN/BOY KNIT WOOL	8,956.3	7,917.8
TOTAL	966,088.8	886,765.8

Source of Information : Statistics Canada

THE KEY POINT OF "THE STIPULATION OF BETTERING THE ENVIRONMENT FOR FOREIGN INVESTMENT & ENCOURAGING FOREIGN INVESTMENT IN BEIJING" ISSUED BY THE PEOPLE'S GOVERNMENT OF BEIJING MUNICIPALITY

1. Simplifying the procedure of examination and approval of project

The Planning Commission of Beijing Municipality is the only one organization that examine and approve the projects which are within the scope of the Beijing Commission. Also the Planning Commission is responsible for the rest coordination among other departments. The People's Government of District, County, and Bureau are responsible for examination and approval those projects with a total investment of no more than USD. 1,000,000.

2. Raising working efficiency

All the departments of Beijing Municipal Government must give a clear answer within a month to any joint venture enterprises' documents which need to be examined and approved, such as draft proposal, feasibility study report, contracts, regulations and applications for going abroad.

3. Under the supervision of the State Administration of Exchange Control, Beijing Branch, those enterprises invested with foreign capital in Beijing area can make up the other's deficiency from their surplus. Bank of China, Beijing Branch, or other banks approved by People's Bank of China open the business of mortgage of hard foreign currency.

4. Foreign currency can be used for settling accounts when joint venture enterprises in Beijing area receive order to produce those items which can not be made in China, and has to be imported from other countries, provided the State Administration of Exchange Control,

Beijing Branch approves it. Domestic enterprises and units are not allowed to ask for the payment of supplying goods, raw material, labour or service in foreign currency unless they get the permission from the State Administration of Exchange Control, Beijing Branch.

5. In order to produce substitutes for the city of Beijing in stead of imports, the joint venture enterprises want to import some parts, elements, components, fittings, replacements, and raw materials, which can be supervised by the Beijing Customs as unpaid duty goods. The end users in China enjoy the treatment of import duty reduced or import duty free, if they import the above-mentioned goods directly from other countries, the joint venture enterprises are also to be treated the same if they sell the said products which include some imported parts.

6. We will set up a new company named "Beijing joint-venture enterprise goods and materials supply Corp." It will supply goods and materials to foreign invested companies at the same price level which the state-owned enterprises can enjoy. It will act as an agent to import equipments, raw materials, parts and fittings.

7. Local income tax and remittance profit tax of the joint ventures which introduced advanced technology or producing goods for export can be reduced or exempted, if they get permission from Beijing Tax Department, recommended by Beijing Municipal Foreign Economic Relations & Trade Commission. As to the other enterprises, local income tax can be reduced to 50% if their total income is no more than RMB. 1,000,000., and if the percentage of sale's profit is lower than 20%, the local income tax can be exempted.

8. Land tax of the joint ventures which introduced advanced technology or producing goods for export can be reduced or exempted by Beijing Municipal Real Estate Administration, recommended by Beijing Foreign Economic Relations & Trade Commission. Uniform

tax of industrial and commerce can be reduced or exempted when the enterprises are in difficulties during their preliminary period.

9. The uniform tax of industrial and commerce of the export goods produced by joint ventures can be exempted, except the crude oil, refined oil and other products stipulated by the state.

CANADIAN EXPORTS TO HONG KONG BY PROVINCE

<u>Province</u>	<u>1983 (C\$)</u>	<u>%</u>	<u>1984 (C\$)</u>	<u>%</u>	<u>1985 (C\$)</u>	<u>%</u>	<u>% SHARE IN TOTAL EXPORTS TO H.K.</u>
Newfoundland	1,445,000	- 73	39,000	- 97	8,000	- 79	-
Nova Scotia	646,000	- 51	587,000	- 9	1,122,000	91	0.34
Prince Edward Island	28,000	- 76	80,000	186	102,000	27	0.03
New Brunswick	7,655,000	+ 424	11,931,000	56	2,155,000	- 82	0.70
Quebec	49,761,000	+ 46	25,529,000	- 49	68,090,000	167	21.10
Ontario	93,576,000	+ 13	91,766,000	- 2	129,880,000	41	40.20
Manitoba	1,349,000	- 78	879,000	- 35	6,373,000	625	2.00
Saskatchewan	189,000	+ 11	529,000	180	2,354,000	345	0.73
Alberta	7,450,000	+ 4	12,849,000	73	18,897,000	47	5.90
British Columbia	59,071,000	- 43 *	70,562,000	20	93,780,000	33	29.00
	<u>221,176,000</u>	<u>- 8.8</u>	<u>214,751,000</u>	<u>3</u>	<u>322,762,000</u>	<u>50</u>	<u>100.00</u>
	=====	=====	=====	=====	=====	=====	=====

* P.S.: Owing to decreased shipments of Aluminium Ingots

MAYOR CHEN XITONG MEETS CANADIAN GUESTS

By Correspondent Ma Liedong

Invited by the Beijing Municipal People's Government, a 7-member mission led by Mayor Morrow of Hamilton of Canada arrived in Beijing in the evening of November 10 for a 6-day visit. Yesterday morning, Mayor Chen Xitong met Mayor Morrow and the rest of the mission members at the Municipal Government conference room. Mayor Chen warmly welcomed the Canadian guests coming from afar. He said Hamilton is a well known steel city in Canada and quite a modern city as well. We would like to exchange views with our friends on the urban management and construction.

After the meeting, Vice Mayor Zhang Jianmin and others briefed the situation of Beijing to the Canadian guests. The two sides also discussed matters about the development of the economic cooperative relations between the two cities.

In the evening, the Municipal Government held a banquet in honour of Mayor Morrow and his entourage at the Great Hall of the People. During their stay in Beijing, the Canadian guests will also visit some factories, shops and schools.

*The picture tells us Mayor Chen Xitong is shaking hands with Mayor Robert Morrow, warmly welcoming the Canadian guests to visit Beijing.



1. SUMMARY OF HONG KONG'S TRADE WITH CANADA

	<u>HK\$ Mn.</u>		<u>C\$ Mn.</u>	
	<u>1985</u>	<u>1986 Jan-Sept</u>	<u>1985</u>	<u>1986 Jan-Sept</u>
<u>TOTAL TRADE</u>	<u>7,117</u>	<u>5,892</u>	<u>1,249</u>	<u>1,033</u>
Domestic Exports	4,405	3,683	773	637
Re-exports to Canada	1,166	1,177	205	206
(Re-exports of Canada Origin)	498	433	87	76
Imports	1,546	1,082	271	190

% Change in HK\$ Value

	<u>1985</u>	<u>1986 Jan-Sept</u>
<u>TOTAL TRADE</u>	<u>+ 5</u>	<u>+ 14</u>
Domestic Exports	- 2	+ 13
Re-exports to Canada	+ 23	+ 41
(Re-exports of Canada Origin)	+ 8	+ 15
Imports	+ 18	- 6

Canada was Hong Kong's 11th largest partner and the 6th largest market for Hong Kong's domestic exports in January-September 1986. During the period, Hong Kong's domestic exports to Canada resumed growth at a remarkable rate, and re-exports continued to rise significantly due mainly to increased Sino-Canada trade.

In the first nine months of 1986, Hong Kong's imports from Canada recorded a decline after a strong growth in 1985. About 40% of Hong Kong's imports from Canada were re-exported. The majority of these went to Asian countries.

Hong Kong has been an important transshipment point for trade between Canada and China since the late 1970's. This trade rose by 61% each in 1983 and 1984 and 31% in 1985. In January-September 1986, it increased by another 26% to HK\$955 million. The majority of these were re-exports of China origin goods to Canada, which amounted to HK\$844 million, representing a growth of 39% from the corresponding period of previous year. They were mainly clothing and textiles, fish products, travel goods and toys. Re-exports of Canada origin to China, however, dropped 25% during the period to HK\$111 million. Major products included telephone equipment, vegetable oil, soya and automatic data processing machines.

2. CANADA'S INVOLVEMENTS AND BUSINESS OPPORTUNITIES IN THE HONG KONG ECONOMY

Canada's industrial investments in Hong Kong spread over 10 manufacturing concerns totalled HK\$38 million (C\$6.6 million) at end 1985. Despite this small share, i.e. about 0.3% of Hong Kong's total foreign investments (HK\$11.8 billion or C\$2.1 billion), Canada - Hong Kong relations are set to expand, with a growing number of Canadian exporters becoming aware of opportunities in the local market. Some 300 Canadian companies also have distributors, agents or other forms of representation here. Canada's economic involvements here also include the presence of a number of major Canadian banks (6) and over 50 regional and branch offices maintained by Canadian firms.

The Commission for Canada in Hong Kong identified the following sectors to have the best opportunities for sales to Hong Kong by Canadian companies:

- I. Electrical & Electronics -- telecommunications, office automation and computer hardware and software sectors.
- II. Paper and Paper Board -- newsprint, kraft wrapping paper, kraft linerboard and wall-papers.

- III. Non-ferrous Metals
- IV. Iron and Steel -- tinplate waste, steel sheets and plates, steel strips, wire and hoops, etc.
- V. Hardware -- steel/aluminium scaffolding systems, steel/aluminium curtain wall systems, partitioning systems, door mountings and fittings, strong room fittings, base metal, etc.
- VI. Foodstuffs -- frozen beef, edible animal offals, poultry parts, frozen scallops, live oysters, canned evaporated milk and other dried marine products such as sea cucumber, shark fins, shrimps, oysters, mussels etc.
- VII. Petrochemicals
- VIII. Pharmaceutical Products
- IX. Textile Yarn, Fabrics and Related Articles
- X. Pollution Control Equipment



3. A SUMMARY OF HONG KONG'S RECENT ECONOMIC PERFORMANCE

I. HONG KONG'S ECONOMY

GDP (in current \$)	HK\$ Bn.	C\$ Bn.
1984	250	41.3
1985	265*	46.3
GDP Per Capita	HK\$	C\$
1984	46,538	7,692
1985	48,964*	8,560
GDP Real Growth		
1984	+ 9.3%	
1985	+ 0.8%*	
Unemployment Rate :	3.2% (4th quarter, 1985)	
Inflation		
1984 :	8.1%	
1985 :	3.2%*	

* Preliminary estimates

II. HONG KONG'S TRADE WITH WORLD

	<u>HK\$ Billion</u>		<u>C\$ Billion</u>	
	1985	1986 Jan-Sept	1985	1986 Jan-Sept
<u>TOTAL TRADE</u>	<u>466</u>	<u>387</u>	<u>81.7</u>	<u>67.8</u>
Domestic Exports	130	108	22.7	18.9
Re-exports	105	85	18.4	14.9
Imports	231	194	40.5	34.0
Trade Balance	+ 4	- 1	+0.7	-0.2

% Change in HK\$ Value

	1985	1986 Jan-Sept
<u>TOTAL TRADE</u>	<u>+ 5</u>	<u>+ 13</u>
Domestic Exports	- 6	+ 14
Re-exports	+ 26	+ 9
Imports	+ 4	+ 15

Exchange rate : C\$1 = HK\$5.7

Due to the economic recovery in some of the major markets, Hong Kong's domestic exports rebounded in the first nine months of 1986 as opposed to the decline in 1985. Re-exports grew at a slower pace owing to a reversal of the strong growth in entrepot activity with China. Import growth also picked up strongly, originating mainly from domestic demand of the manufacturing sector. Imports retained for domestic use actually increased by 21% during the period.

III. HONG KONG'S RANKING IN WORLD TRADE

	<u>In World</u>	<u>Excl. OPEC & COMECON</u>
<u>TOTAL TRADE</u>	13th	11th
Exports	13th	12th
Imports	15th	14th

During 1985, Hong Kong remained the world's 13th largest trading nation/territory, after overtaking Switzerland, Sweden, Singapore and Spain in 1984.

Hong Kong was the world's 13th largest exporting nation/territory, above countries like Rep. of Korea, China, Switzerland, Saudi Arabia, Brazil, German Democratic Republic, Spain, Singapore and Australia.

Its ranking as a world importer was also higher than those of Sweden, Singapore, Saudi Arabia, German Democratic Republic, Australia, Austria and Taiwan.

For many products, Hong Kong ranked among the world's leading exporters and importers:

<u>Exports</u>	<u>HK's Ranking (1985)</u>
Clothing	1st
Toys	1st
Electric hairdressing apparatus	1st
Artificial flowers	1st
Torches	1st
Metal watch bands	1st
Watches and clocks	1st (by quantity)
Radios	2nd (by quantity)

Imports

HK's Ranking (1984)

Textiles	3rd	} (by value)
Complete watches	2nd	
Watch movements	1st	
Watch cases	2nd	
Miscellaneous handbags	1st	
Rice, semi-milled or milled	1st	
Distilled wine, grape marc	3rd	
Cigarettes	3rd	
Air conditioning machinery	2nd	
Electrical condensers	2nd	

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Facilities Planning and Start-up

Consulting at the planning stage. We can prepare feasibility studies; advise, locate and evaluate facilities, human resources, machinery and finances required, contact government agencies for approvals or grants, source potential markets and raw materials and provide a complete projected financial analysis for Directors and Financial Institutions. Gardner and Associates have analysed projects up to \$500 million dollars in capital expenditures.

Once the design details are complete we review the project to ensure it meets initial objectives and scope, assist in the procurement, training of manpower and the start-up and commissioning of the equipment. Gardner and Associates personnel total over 200 years of experience.

Trouble Shooting

Operating manufacturers can call in Gardner to analyse product quality, equipment, material flow, raw material and manpower to improve or correct the manufacturing process. A metallurgical analysis of defective material is made to find the origin of the defect. Our recommendations are monitored until the problem is solved completely.

When a company runs into serious financial problems, we can act on behalf of the lending institutions or financiers (before any severe financial decisions) to establish what changes should be made to return the company to profit making.



Right to left: Mr. J. F. Huitt, President; Mr. D. Holland, Plant Manager, Taylor Forge Canada Ltd. (Gulf & Western Company). Mr. W. J. Gardner.

Plant Expansions and Aquisitions

With or without disclosing our clients, we search for, evaluate, negotiate and assist in closing sites for expansion, and companies for acquisition. If a plant expansion requires project management, Gardner and Associates will provide this service. In cases of acquisitions, we assist in the smooth integration of management and policies between the companies.

New Product Development and Raw Material Sources

An appraisal of a client's competitor, other existing manufacturing facilities and market surveys for proposed new products are made. Gardner and Associates also assists in developing new or improved raw material sources, especially within Canada, for existing or new products. We enjoy an excellent working relationship with the major steel companies of North America.

Manufacturers Representation

Throughout North America, with a particular focus on Western Canada, Gardner and Associates represents various manufacturers of metal componentry for the Energy Sector, including oil and gas transmission, and the steel processing industry.

We also represent manufacturers to various Federal and Provincial Government agencies throughout Canada.

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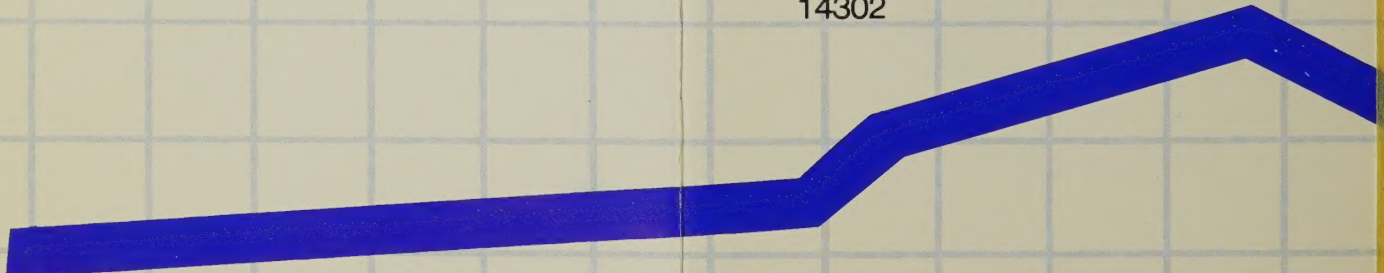
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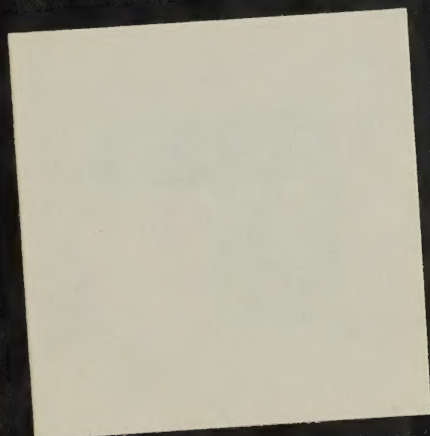
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